

TERMS AND CONDITIONS

PLEASE NOTE THAT OUR INVOICE PAYMENT TERMS ARE NET 30 DAYS.

1. CUBING/LINEAR FOOTAGE RULES

Note that the greater between real weight and cubed weight will be used for rate calculation.

- Minimum of 10 lbs per cubic foot: Québec, Ontario, Maritimes; minimum of 15 lbs per cubic foot: Newfoundland. To calculate cubing: length (inches) x width (inches) x height (inches) divided by 1,728 x 10 or 15 (depending on the province).
- 5 pallets and less, or 11 feet of trailer and less, subject to 640 lbs per linear foot, for Quebec, Ontario and Maritimes.
- 5 pallets and less, or 11 feet of trailer and less, subject to 960 lbs per linear foot, for Newfoundland.
- 6 pallets and more, or 12 feet of trailer and more, subject to 1,000 lbs per linear foot, for all provinces.
- Long pieces (rolls, pipes, bundles, etc.) exceeding 8 feet long with a total width of:
 - ✓ Less than 8 inches: subject to a minimum of 75 lbs per foot;
 - ✓ Between 8 and 18 inches: subject to a minimum of 150 lbs per foot;
 - ✓ More than 18 inches: subject to a minimum of 250 lbs per foot.

Note: If the bill of lading states "DO NOT STACK" (or similar wording), the height of the shipment will be calculated at 8 feet (96 inches). "Lift space" or "skids space" needs to be noted on the original bill of lading by the shipper to be applicable.

2. MEASURE OF WEIGHT

If no mention is specified on the bill of lading as for the measure of weight used (kg vs lb), the kilograms will be
used by default.

3. COLLECT SHIPMENT

 The shipper assumes full responsibility for freight charges in the event of non-payment of freight invoices by his customers.

4. FULL LOAD RATES (TL)

- These rates can be subject to modification prior to the rate agreement termination date providing a 30-day notice.
- Subject to equipment availability and must be confirmed with Groupe Guilbault's dispatch department.

5. INCREASE AND LENGTH OF AGREEMENT

- The above charges are subject to the proposed annual increase by the Freight Carriers Association.
- Groupe Guilbault reserves the right to cancel this quotation before it comes into effect if the secured volume doesn't justify the proposed tariff level.
- Unless otherwise specified, this agreement will be cancelled if not used for a period of 90 consecutive days.

6. CREDIT APPROVAL

This rate proposal is conditional to credit approval.

7. RESPONSIBILITY

 Groupe Guilbault will accept no responsibility for costs and penalties resulting from late pickups/deliveries or missed appointments.